

**July 21, 1998**

**Porter/Cal-Western Inc.  
19393 Cordelia Ave.  
Sonora, CA. 95370**

**Your re-proposal/job# 98-007 (Oddfellows Sierra Park 210,000 gallon steel tank)**

**Dear Mr. Porter:**

**In review of the proposed material #891 Poly-Amine epoxy it is good to keep in mind the ambient temperatures at higher altitude. We used to recommend this product at any elevation or climate however we have found that where a drastic temperature range is anticipated especially below freezing that it can loose some of it's elongation properties and cause some cracking on occasion.**

**You may wish to use the proposed floor product that you indicate as an entire tank coating. The existing coating can be abrasive blasted down to solid substrate and then coated with the CIM. This coating is an excellent insulator along with remaining sound cold tar. Of course as you know any rust must be properly removed. Tight rust is not a problem as long as you use the Rust Bond Sealer Primer as provided under the top coating.**

**With the CIM product you can extend the guarantee by 50%. We realize this extends your material costs and perhaps the district will be willing to extend the job costs accordingly. We do know you are committed to good service and ethically would apply the right material for the job.**

**We regret that you did not have an addendum to your product data sheet stating the update on temperature risk.**

**With you in continued service;**

**Bill-District Manager**