## Charles P. Varvayanis

Brian Balsbaugh [brianb@valleyentry.com] From: Thursday, November 15, 2007 10:36 AM Sent:

charles@varvayanis.com To: Subject: Oddfellows Sierra Park

## VALLEY ENTRY SYSTEMS INC.

P.O. Box 126, Escalon, CA 95320 Phone: 209-577-2023 FAX 209-838-2023

ber 15, 2007

| www.ValleyEntry.com  |                      |       |
|--|----------------------|-------|
|  |                      | Novem |
| BID PROPOS   | $\mathbf{AL}$        |       |
| Oddfellows Sierra Park   |                      |       |
| Attn: Charles  |                      |       |
| Long Barn, CA  |                      |       |
| Phone: (209) 586-3782  |                      |       |
| E-mail: charles@varvayanis.com                                     |                      |       |
| RE: Gate system repairs.   |                      |       |
| Following is pricing on parts & labor for the gate system:         |                      |       |
| Replace entry phone logic board with a rebuilt board, including me | mory chins           |       |
| Replace phone transformer.   | mory emps.           |       |
| Replace radio receiver.  |                      |       |
| Labor to replace card reader (parts priced below).                 |                      |       |
| LED lighting upgrade and isolation transformers on entry phone.    | Price: \$2,012.00    |       |
| Two new Elite CSW-200 gate operators with battery back-up, insta   | alled, including new |       |
| loop detectors for two gates.                                      | Price: \$7,560.00    |       |
| New card reader (same as existing model.                           | Price: \$998.00      |       |
| New proximity card reader (requires new cards).                    | Price: \$260.00      |       |
|  |                      |       |

Proximity cards come in multiples of 50 and are priced as follows.

50 - 100 cards: \$5.00 each 150 - 500 cards: \$4.50 each \$4.00 each 550 + cards:

Terms: Net due upon completion.

Bid valid for 30 days from date of this proposal.

Sincerely,

Brian Balsbaugh President

| Accepted by: | Date:  |
|--------------|--------|
| Print name:  | Title: |