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Subject: Cable System
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Hello,

I spoke with Christina M. Cunha, Executive Assistant, Tuolumne County Administrator's Office regarding Cable Systems in Tuolumne County. She supplied us copies of the Franchise Agreements with Comcast and Sierra Nevada Communications.

I also spoke with Daniel Richardson, County of Tuolumne, Deputy County Administrator. We discussed the Franchise Agreements, Comcast and the fact that there is no current record of Comcast's Service Area as related to the current Franchise Agreement. It is vague and the County seems satisfied with it. This seems strange whereas the County collects fees from Comcast based on customers serviced within its Service Area. Basically... Comcast can expand Tuolumne County at will by extending its lines. The County is strongly in favor of Comcast expanding and upgrading.

Sierra Nevada's Service Area is defined. Roughly... Pinecrest, Strawberry, Cold Springs, Long Barn, Sierra Village, Groveland and a portion of Columbia.

The Franchise Agreements are Nonexclusive. An example of this is: Sierra Nevada's Service Area includes Sierra Village, but Sierra Village is serviced by Comcast.

Daniel provided me with contact information for Philip Arndt, Comcast, Director Governmental Affairs, 1242 National Drive, Sacramento, CA 95834 and guidance for preparing an argument in favor of Comcast extending it's system to Odd Fellow Sierra Park. Specific items that could attract them to Odd Fellows Sierra Park are; Density (houses per cable mile – we have a higher density than much of Tuolumne County, 300 total), full time residences (greater than 40 or more than 13%), the type of part time owner that is likely to purchase cable services, and when available, the type of owners that will purchase Internet Services exceeds those that will purchase Television services alone (likely greater than 40% or 100 likely customers).

The County is currently meeting with Comcast in regards to upgrading and adding Internet to it's system. The county will be meeting with Sierra Nevada Communications in September to review it's Franchise Agreement.

Additional information, the Franchise Agreements, and additional documents are available on the website http://www.varvayanis.com/sp/Cable_Services.htm.

Sincerely,

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