

From: Arndt, Philip
Sent: Thursday, September 23, 2010 5:13 PM
To: Sierra Park
Subject: RE: Cable Services

Dear Sierra Park Board of Directors,

Thank you for sending me the letter from the association requesting Comcast services being extended to your community. I have sent it to our engineering and design department for their review. I will wait for feedback from them on possible next steps.

Thank you again and feel free to contact me if you have any questions.

Philip

Philip Arndt
Comcast - Director of Government Affairs
Sacramento Valley
1242 National Drive, Sacramento, CA 95834

From: Sierra Park [mailto:sierrapark@sierrapark.org]
Sent: Saturday, September 04, 2010 10:34 AM
To: Arndt, Philip
Cc: 'Sierra Park'
Subject: Cable Services

Odd Fellows Sierra Homeowners' Association, Inc.

P. O. Box 116, Long Barn, CA 95335-0116
e-mail: sierrapark@sierrapark.org
Phone: (209) 586-3098

September 4, 2010

Dear Philip,

Odd Fellows Sierra Park would like to invite Comcast to market Cable Services to our community.

Odd Fellows Sierra Park is a Gated community of 300 dwellings situated in the foothills of the Sierra Mountain Range at 4,500 feet altitude in Tuolumne County, CA, on Highway 108, 1.3 miles East of Sierra Village. The typical lot size is 1/6 of an acre and yields between 40 and 50 residential structures passed per cable mile. Utilities are distributed aerielly within Odd Fellows Sierra Park.

Currently the majority of our residents receive television programming and Internet service via Direct Broadcast Satellite (DBS). Due to dense forest and mountainous terrain, DBS service is unreliable for many of our residents and unavailable to others. Also, due to our altitude, snow fall frequently interrupts DBS services in the winter.

Many of our residents have expressed interest in receiving Comcast Cable Services. We are aware that Internet and telephone service are not yet available in our vicinity from Comcast.

We have developed a survey to assist both Comcast and ourselves assess the potential market. It will be distributed to our residents along with our newsletter this week. A copy of the survey is attached.

Comcast Currently services the nearby community of Sierra Village. It is 1.2 miles from the last utility pole with Comcast cable to the point on Highway 108 where the PG&E pole line crosses Highway 108 at the Lakeview Drive Subdivision then travels an additional 0.3 miles to a point on Rebekah Road where PG&E and AT&T enter Odd Fellow Sierra Park. In this scenario, Comcast would pass an additional 30 homes in the Lakeview Drive subdivision. See the attached map. PG&E and AT&T utility poles exist along the possible cable route.

We look forward to establishing a dialog.

Sincerely,



Charles P. Varvayanis
Board Member
Board of Directors
Odd Fellows Sierra Homeowner's Association

charles@varvayanis.com

(209) 586-3782